## Ethical considerations concerning laser medicine

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In 1996 approximately 1 million cosmetic laser treatments were performed; the estimated projection for 2000 is 3.4 million. The turnover for photoepilation systems alone has increased from 85 million dollars in 1997 to 185 million dollars in 1999 (1). There is hardly any other therapy that bears the weight of such high expectations on the part of patients and physicians; no other medical procedure enjoys such fascination and attention. In the course of this trend, basic reflections about medical ethics are increasingly overlooked.

### Lasers and media:

Never before have demand and supply within a field of medicine been so strongly influenced by the media. Among the public at large, the thought of "lasers" and "laser beams" inspires visions of painless, long-term healing, as well as the promise of attaining beautiful and smooth skin with greater speed and less effort than ever before. Although patients generally respond quite critically to the thought of radiation and x-rays, the "radiation" of laser beams seems to them to be harmless, almost as if lasers had magical powers. Laser companies, tattoo and cosmetic studios as well as self-proclaimed "laser institutes" promote their work with full-page advertisements in newspapers and lifestyle magazines.

Well-founded scientific studies are no longer the basis for the wide-spread use of lasers. Careful clinical assessment cannot occur under such conditions, and the absolute opposite of the Hippocratic Oath to do no damage can easily be achieved.

## **Economics and marketing:**

The massive public interest and the patient's demand for laser treatment regardless of the indication have led many physicians to follow the booming trend and acquire a laser (2). In these days of tight budgets, it is implied that lasers provide powerful sources of additional income outside of the field of managed care.

The costs of acquiring and operating a laser are enormous. The "right" laser must be chosen from a wide selection which is as varied as can be. There is no "universal laser" that will work for every physician or even for a given set of indications. Once the technical equipment has been purchased, it must be used often, even if alternative methods of treatment may be equally efficient and perhaps even much more economical. Consequently, there is an increased risk of creating new uses for application even when safe and more effective forms of therapy already exist. Furthermore, laser systems are often outdated within a very short time; technical developments in this field take place at the proverbial speed of light. Before the first payment has been made, there are already better, higher-performance alternatives which are often more expensive than the earlier models (2, 3-4).

Leasing or renting lasers by the day -- a practice which some physicians or clinics employ so as to

have access to the lasers they need -- is not necessarily as practical as it seems. Careful planning and coordination is required to juggle appointments, follow-up patient visits, and any waiting periods that may ensue from equipment maintenance or scheduling problems. At the same time, a minimum number of patients per "laser day" must be treated, which may lead to a rather liberal diagnosis of indications.

It is not uncommon for the industry to advertise newly developed lasers for which the efficacy has not been determined by means of objective, randomized trials. When a laser is first marketed, there are thus no dependable data available from studies; instead, physicians must rely upon the often unfounded claims from the advertising literature (3).

## **Training and quality:**

The issue of laser training is a serious problem. Anyone, including healers, hair stylists, tattoo artists, and cosmeticians, can buy lasers and then advertise for their services. There are no legal requirements for training, no quality control measures, no official quality standards or guidelines.

Gynecologists, internal medicine specialists, otorhinolaryngologists and dentists cannot be expected to be able to assess skin types and develop a feeling for iatrogenically induced damage to skin, regardless of whether the skin is healthy, diseased, old or young. In the weekend courses that are held by enterprising physicians, leasing companies or the laser industry, very little mention is made of potential complications (and their legal consequences) (5). Instead, aspects of "creative marketing strategies" are emphasized. Hands-on training is performed on apple and orange peels under the guidance of so-called "specialists".

Many private practices and clinics do not have what they need to adequately manage the logistics involved in skin resurfacing or in treating large port-wine stains and all that this can entail (which may include administering general anesthesia or sedating the patient) (2). The experience of a physician and his or her assistants is a significant factor when it comes to the successful follow-up treatment of skin that may be extensively damaged.

Laser treatment of the skin should thus only be conducted in compliance with dermatological standards (6). This would necessitate undergoing specialist laser training and fulfilling the appropriate minimum standards for equipment, hygiene, facilities, and personnel.

### **Ethics and esthetics:**

In laser treatment the focus is often no longer on objective symptoms or evidence of disease; instead it is on wrinkles, pigmentation or hairs which are subjectively perceived as disturbing on otherwise healthy skin. It is not primarily diseased skin which is treated; rather, it is healthy skin which is injured upon the request of the patient, and this process does not improve the prognosis or symptoms.

Unlike plastic surgery, which can correct deformities or the after-effects of accidents, cosmetic medicine treats the patients' subjective self-image. Therapeutic success is not a question of restoring and maintaining health; but of happiness and contentment (7, 8). The inevitable conclusion is that the

happiness of the patient, which is of course subjective, becomes the center of medical attention, as opposed to the goal of restoring and maintaining health in the Hippocratic sense. If the patient -- the "client" -- determines a physician's behavior, physicians and patients become objects of a business transaction; the doctor becomes a merchant. Business partners are motivated only by a sense of their own needs. This sort of economic relationship between physicians and patients, however, involves a fine line; there is an inherent lack of equilibrium in such situations, both because of the physician's greater knowledge of medicine, and because of the responsibility physicians bear towards patients as individuals who are entitled to special protection and confidentiality (9).

If financial pressure coerces physicians into treating patients using lasers against their better knowledge or judgment, they will sell their souls to cosmetics and commerce. The Ethics Committee of the American College of Physicians calls for severe restrictions and clear-cut regulations concerning the sale of goods in private practices (10); these guidelines can also be applied to the "sale" of laser treatment.

### **Conclusion:**

We must demand the extensive scientific evaluation of new and existing systems; objective and trustworthy marketing by laser manufacturer; well-founded training for laser operators; and legislation which restricts the use of lasers to physicians alone.

Let us recall the statement of one of laser medicine's pioneers, Leon Goldman: "If you don't need the laser, don't use it" (11).

(for references please contact authors)

# Letter to the Editor: Response to "Letter to the Editor"

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The letter from C. Raulin and S. Raulin echoes many of my own concerns about laser dermatology. I respect them highly for writing it, even though I don't agree with everything stated. Bona-fide scientific methods are still there for those who wish to use them, via academic conferences and professional journals such as this. However, I agree that there is a big problem brewing.

Any competent doctor should inform patients better than the noisy, unreliable popular press or the internet, which is like a very large frontier town with no sheriff. Unfortunately, there is relatively

little good, hypothesis-driven research on lasers in dermatology. These studies are expensive and slow to perform, analyze, present, and publish. The laser companies are quick to promote their new devices and procedures, even before efficacy and safety are well established, and before a specific FDA clearance is given. Self-promotion is also common among laser practitioners, especially after laying out a small fortune for some new device. In the long run, their reputations (and ours) will suffer. Fooling the public into buying something of little value, is a very old trick. Hippocrates knew this when making his famous oath. As the Raulins' point out, some physicians have lost the spirit of this oath. Does "first, do no harm" extend to a prospective patient's bank account? Does it include the loss of trust suffered after receiving a series of costly, ineffective treatments? The answer is, yes. In good hands, lasers are among the safest, most effective, unique, useful tools we have for treating the skin. When oversold or misused, lasers are just another way of courting disaster. And I agree with the Raulins', we are courting it.

May I go on? When poorly researched before use on patients, cosmetic lasers or anything else are no different than the infamous patent medicines of the 19th century, with the possible exception that lasers are a bit less toxic. For example, the first FDA-cleared laser hair removal treatment offered no lasting benefit, but was promoted in the press and by physicians willing to attach a franchise to their practice. It was a useful treatment, producing temporary hair loss with few side-effects - but why did it take more than 3 years until controlled clinical studies were finally done, showing lack of long-term efficacy? Non-ablative laser rejuvenation is now following a similar path. I have looked carefully at this, and still have no idea how often, how well, or how long it may benefit patients with photoaged skin, or how safe it is. At least one laser company and a pulsed lamp company are heavily promoting it. Maybe this will be the best thing since buttered toast, for patients seeking wrinkle removal with no downtime. I sincerely hope so. However, those who are heavily promoting it now, should probably look in the mirror for something other than wrinkles.

The Raulins' letter is alarming, and a bit alarmist. The sky is not falling (yet). But, what can be done about the decrepit standards for quality of introducing new aesthetic laser applications? Somewhat tighter FDA regulation for the 510k process of clearing new devices might help, though I hesitate to suggest even more regulation. Specifically, I think companies should find it difficult to get a "general" 510k clearance and then sell a device for some specific, unproven new procedure. But the problem lies mainly with us, the professionals. We should simply refuse to believe infomercials over peer-reviewed studies. We don't have to buy every latest gadget appearing in cosmetic magazines. Those industry salesmen who can't support their claims well, should be tolerated only as village idiots. In short, the patients are ours, and we should make better patient care the only real bottom line.

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